



Fifth Block
CAPITAL PARTNERS

Fifth Block Capital Partners is seeking to acquire and manage a single, established business with strong growth prospects. Fifth Block's diverse investor group includes operators, entrepreneurs and executives who aim to maintain a long-term position in the acquired business.

Key criteria for acquisition

- \$5 to \$25 million annual revenue
- 15%+ operating margin
- 3-year history of profitability
- Minimal capex / working capital needs
- In stable and growing industry
- Diverse, recurring revenue base
- Owner seeking liquidity or exit

Fifth Block is not a typical buyout fund – a dedicated principal and fund manager will partner with the owner to identify their most important needs during and after the sale, and tailor the process to best align with the owner's goals and desired outcomes. Due to the flexible structure of the fund, Fifth Block is able to bring unique advantages to the table, including:

- Discreet and efficient diligence phase
- Minimal transaction costs and no brokerage costs to owner
- Streamlined closing process
- Dedicated principal who will personally assume operations of the business post-close
- Tailored transition strategy

About the Principal:

Nikita Sunilkumar is the principal of Fifth Block's search fund and will be the key point of contact for prospective sellers and intermediaries. Nikita's prior experience as an engineer and management consultant allows her to be an adaptable partner throughout the process, from discussing potential exit strategies to building a unique closing package that helps owners achieve their personal and professional goals post-close. She is committed to preserving the legacy of the acquired business and will ensure that customers, employees and other stakeholders continue to receive a high standard of care and stewardship.

Reach out today to discuss whether Fifth Block is the right buyer for your business.

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